



QUALITY TESTING INSTRUMENTS

PULP I PAPER I BOARD I TISSUE

www.frank-pti.com THE COMPANY





"Our philosophy is very simple: always providing the best solution!"

Michael Feldle, Managing Director

High accuracy of measurement, easy operation, a long service life! If you think that these are important characteristics for laboratory testing instruments, then we have a mutual understanding of quality. This gives us a good basis for a long-term partnership at the highest level.

YOUR PARTNER FOR ALL OCCASIONS!

FRANK-PTI is well-known and highly esteemed as a leading developer, producer and supplier of extremely user-friendly high-quality **laboratory testing instruments for the pulp and paper industry**. Our all-encompassing portfolio comprises the entire product range for standards-compliant measurements of pulp, paper, board, and tissue.

At our two locations in **Laakirchen, Austria** and **Birkenau, Germany** we pursue two important goals: the establishment of longstanding partnerships with perfectly satisfied customers and continuous improvement of our comprehensive product portfolio:

- ModularLine (automated testing units in modular design)
- **StandAlone** (individual testing instruments)
- PulpTester (testing instruments for pulp)
- **PreparationProducts** (instruments for test preparation)

As a **subsidiary of the globally operating Swedish company Elof Hansson**, we have been able to place our products on the world market. And ours are products that do not only reflect an experience of over 95 years in the trade but also the in-depth universal knowledge and solution-oriented creativity of our approximately 45 employees.









"Only those who keep up with the times can be ahead of their time."

Martin Eder, Sales Manager

The logic of the free market is as simple as this: The better will win! And by "better" we at FRANK-PTI understand to be always a little ahead of our time. This holds especially true for customer focus, quality and innovations. Thus, it is not hard for us to credibly explain to you why we have become the specialist for measurement instruments for tests with wet and dry samples. Here are the facts:

- FRANK-PTI specialises both in **development and production**. This means that we
 are not only a supplier of reliable routine applications but also an innovative producer
 of prototypes. If requested by the customer, we also provide individual software programming for special instruments.
- All products in our portfolio are made of high-quality materials. Their rugged design ensures highest measurement quality and an impressive longevity.
- Each of our measurement instruments is adjusted and tested before it leaves our site (measurements according to ISO, DIN, TAPPI, etc.). In other words, you can be a hundred percent certain that the **measurements** are **carried out according to international standards**. Therefore, you can rely on the worldwide comparability of the measured values.
- With all our testing instruments profile measurements are carried out in accordance with internationally valid standards but without using correlations.
 Instead, a defined algorithm is applied to every single measurement method.
- FRANK-PTI is a **member of various national and international committees** in order to take an active part in the standardisation of measurement methods.
- Another explanation for the top-ranking position of FRANK-PTI is its co-operation
 with renowned institutes, like for example, Graz University of Technology, Technische Universität Darmstadt, Verpackungsinstitut Hamburg, and many more.
- At FRANK-PTI we do not regard our employees as "resources". We rather see them
 as human beings who dedicate their passion, long-time experience and comprehensive special knowledge to our customers to whom they feel deeply committed.



Your enterprise is growing? So will **ModularLine**!

For standardscompliant measurements of:



✓ PAPER



✓ BOARD



Measurement instruments are a capital-intensive investment. Such investments need to be considered carefully. With ModularLine, FRANK-PTI offers you a product that is perfectly tailored to your needs thus allowing you to take an economical decision. You can start, for example, with three base modules. **The length and design of your testing line can be adapted anytime** and with utmost precision **to your current situation and requirements**.

In other words: if your requirements grow, ModularLine will grow with them. Step by step. What is more, ModularLine instruments offer you many additional benefits. Our profile measurements, for example, are carried out according to internationally valid standards without using correlations. Instead, a defined algorithm is applied to every single measurement method. All measurement instruments of FRANK-PTI have this convincing advantage.

MORE ADVANTAGES OF MODULARLINE:

- Fast individual tests are also possible.
- Self-programmable special test programmes are available for individual evaluations.
- A quicker availability of the measured data facilitates quicker corrections in the production process.
- Time is saved and error sources are reduced through automated workflows.
- All instruments are available in a StandAlone variant.





StandAlone in two convincing variants

For standardscompliant measurements of:





✓ PAPER



✓ BOARD



Consistent with our market position as full-range supplier of highly innovative and userfriendly laboratory measurement instruments for the pulp and paper industry, FRANK-PTI also covers all your requirements in the sector of StandAlone instruments. And it does so in a very generous way. Select between two categories of instruments!

MULTIRESULT INSTRUMENTS WITH **GRAPHIC DISPLAY**

MultiResult instruments do not only guarantee standards-compliant and very precise measurements, they also provide you with a number of accompanying parameters and a meaningful graphic data output on the integrated screen. By "meaningful" we mean that several measurements are displayed simultaneously in one graph. Corresponding software is available for saving the data on an external PC for opening and further processing.

SINGLERESULT INSTRUMENTS WITH **DIGITAL DISPLAY**

The instruments of this category also offer you the security of precise and standardscompliant measurements. The individual results are shown on the digital display. Further advantages: SingleResult instruments convince our customers with their compact dimension and competitive sales prices.



BURST TESTER with graphic display

Bear in mind that many of the instruments are available in a Multi and SingleResult version. Moreover, numerous models are also ModularLine-capable.





PulpTester with integrated savings potential

For standardscompliant measurements of:



✓ PULI



√ PΔPFF



✓ BOARD



✓ TISSUE

In the area of pulp test instruments, FRANK-PTI has also succeeded in establishing itself as a leading all-range supplier on the international market. The reasons for this outstanding position are as numerous as easily understandable:

- Excellent user-friendliness because of the ergonomic design
- Use of high-quality materials in all assembled components
- Extremely high reliability and longevity
- Resistance against huge strain is a big advantage, especially with wet tests

GREAT SAVINGS POTENTIAL THROUGH AUTOMATION

Again and again human influences in manual measurements have led to inaccuracies. Variance of the measuring results can be high in cases where a measurement is repeated frequently. The **high level of automation** of our PulpTesters avoids this undesired phenomenon. These are the resulting advantages:

- High level of standardisation
- High reproducibility
- Big savings potential because more accurate measurement values help you to avoid over-quality products and to reduce the scrap rate





Perfectly prepared with

PreparationProducts

For standardscompliant measurements of:









FRANK-PTI understands itself as full-range supplier. Therefore it is only consequent when we also make you a comprehensive and high-quality offer for test preparations. The better the test preparation, the more reliable are the measurements. This is why we have an assortment of products that harmonise with all instruments and cover all areas of applications. Our assortment includes these very successful products:

- **CONCORA** for corrugated samples
- ECT SAMPLE SAW for the cardboard sector. This is a special FRANK-PTI product and with its special saw blade one of the best saws on the market.

SPECIAL PRODUCTS DEVELOPED **BY FRANK-PTI**

Our extensive assortment includes highquality trade goods as well as special products made by FRANK-PTI. In any case, all PreparationProducts comply with our typical standards: easy and user-friendly

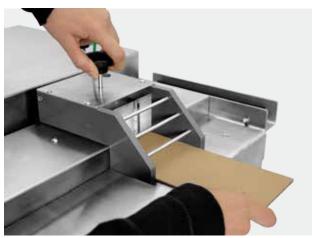


CONCORA for corrugated samples

operation, longevity and accuracy. What is more: we frequently offer you an alternative between budget-priced manually-operated and efficient pneumatic products. These are two of our bestsellers in this area:

- Punches in a great variety of types and sizes
- Tambour cutter







"By partnership we mean to never leave you alone."

André Heumann, Operation Manager

Up to here you have heard many convincing arguments for purchasing FRANK-PTI measurement instruments. However, your decision will not concern the purchase alone but also the time after the purchase. Your ultimate aim is the reliable and accurate usage of the equipment over many years, which leads us directly to the after sales area.

WE ARE WHERE YOU ARE

Owing to our integration into the globally acting Elof Hansson Company we are able to offer you a **worldwide service network** and **service technicians who speak your language**. They will always be on the spot when it comes to maintain, calibrate or repair your instruments.





"Tradition begins when things are allowed to change!"

Björn Olausson, President Elof Hansson

Here at FRANK-PTI we usually do not lean back contemplating the past but are always on the spring-board ready to jump into the future. However, let us here for once look back - because how does the saying go? "He who wants to know where he goes must know where he comes from".

When Karl Jakob Frank, a precision engineer, founded his **KARL FRANK Company** in **Mannheim** in **1919**, he had only a small number of employees but a lot of enthusiasm. What followed where decades of expansion and the development of numerous test instruments. Many years later and several hundreds of kilometres to the south, the **PTI Company** was founded in **Austria** in **1995**. It only needed four years until FRANK and PTI joined forces but it was not before **2008** that they **started operating** on the market **together**. Finally, in **2012**, **FRANK-PTI** was **integrated into** the global player **Elof Hansson**, a company from Sweden. Since then we have been ready for customers worldwide to challenge us with the highest requirements.



EUROPE

Albania, Bosnia Herzegovina, Czech Republic, Estonia, Hungary, Ireland, Latvia, Lithuania, Luxembourg, Slovakia, Slovenia & Ukraine

FRANK-PTI GMBH
Tel.: +43 7613 90607-0
albania@at.frank-pti.com
bosnia-herzegovina@at.frank-pti.com
czech-republic@at.frank-pti.com
estonia@at.frank-pti.com
hungary@at.frank-pti.com
ireland@at.frank-pti.com
latvia@at.frank-pti.com
lithuania@at.frank-pti.com
luxembourg@at.frank-pti.com
slovakia@at.frank-pti.com
slovenia@at.frank-pti.com
ukraine@at.frank-pti.com

Belgium, Great Britain & Netherlands

M.C. TEC BV Distributiestraat 27 4283 JN Giessen Tel.: +31 183 4450-50 info@mctec.nl

Bulgaria, Macedonia

PULP AND PAPER INSTITUTE SA 8, "Poruchik Nedelcho Bonchev" str. 1528 Sofia Tel.: +359 2 973-2785 office@ppibg.com

France

DISTRITEST 51 rue des Tenettes, ZAC du Terraillet 73190 Saint Baldoph Tel.: +33 820 203393 info@distritest.fr

Greece

SAFETECH LTD.
Democratias 102
17563 Paleo Faliro Athen
Tel.: +30 210 9824408
info@safetech.gr

Italy

FREDIANI S. R. Via Dino Andreoli nr. 20 40068 San Lazzaro di Savena (BO) Tel.: +39 51 62570-86 frediani@fratellifrediani.it

Poland

PAPCHEM ui. Koniecpolskiego 14A/5 99-300 Kutno Tel.: +48 725 767222 dawid.kurc@papchem.pl

Portugal & Spain

PARALAB - EQUIPAMENTOS INSTRIAS E DE LABORATORIO Tv. do Calvário, 65 4420-392 Valbom Tel.: +351 224 664-320 info@paralab.pt

Romania

TECONS EQUIPMENT SRL BUCURESTI Chisinau Blv., no. 8, bl. M2, sc. A, ap. 39, sect.2 022153 Bucarest Tel.: +40 732 8253-88 petre.anghel@teconseq.ro

Serbia

INTERMERKUR D.O.O. Zvecanska 38 11000 Belgrad Tel.: +381 11 3 692 792 info@intermerkur.com

Sweden, Finland, Norway & Denmark

PAPER TEST EQUIPMENT AB Box 8088 16308 Spanga Tel.: +46 8 3644-40 info@pte.se

Switzerland

KASA AG Schützenhausweg 3 A 4226 Breitenbach Tel.: +41 61 789 9090 kasa@kasa.ch

Turkey

LABTEK
Bestekar Sok., 47/5,
06680 Kavaklidere
Ankara
Tel.: +90 312 437 88 77
info@labtektr.com

WORLDWIDE

Brazil

ELOF HANSSON LTDA. Rua Líbero Badaró 293 10° and. - Cj. 10 B 01009-000 - Sao Paulo/SP Tel.: +55 11 3101-5257 comercial@br.elofhansson.com

Chile

ELOF HANSSON CHILE Magnere N° 1540 Of. 605 Providencia Santiago Tel.: +56 2 223-21391 office@elofhansson.com

China

ELOF HANSSON TRADE AB SHANGHAI REPRESENTATIVE OFFICE 瑞典伊洛夫汉森公司上海代表处 Room 605, Hotel Equatorial Shanghai 65 Yan An Road (W) Shanghai 200040 中国上海延安西路65号国际贵都大饭店办公楼605室 邮政编码200040 Tel.: +86 6248 2415 scan.sha@elofhansson.com

India

ELOF HANSSON (INDIA) PVT.LTD. 149, Chamiers Road, R.A. Puram Chennai - 600 028 Tel.: +91 44 24315110-5115 office.chennai@in.elofhansson.com

Indonesia

PT. ELANG HARAPAN INDONESIA Mugi Griya Floor 2 - Suite 204 Jl. MT. Haryono Kav. 10 Jakarta 12810 Tel.: +62 21 83085-11 officeid@elangharapan.com

Russia & Belarus

ELOF HANSSON INTERNATIONAL AB Representative Office Mobile: +7 921 8694424 Julia.Yukha@elofhansson.com

Singapore

ELOF HANSSON SINGAPORE PTE LTD. 298, Tiong Bahru Road Central Plaza #08-04 Singapore 168730 Tel.: +65 62 234393 singapore@elofhansson.com

United Arab Emirates

ELOF HANSSON INTERNATIONAL AB Representative Office Middle East Office 134, 4W-A Building Dafza Tel.: +971 4 23142-80

info@ae.elofhansson.com

Vietnam

VPDD ELOF HANSSON SINGAPORE PTE LTD 4/43 Vong Thi, Buoi, Tay Ho Hanoi Tel.: +84 4 37533091 tao.dao@vn.elofhansson.com



Germany

FRANK-PTI GMBH Auf der Aue 1 69488 Birkenau Tel.: +49 6201 84-0 office@frank-pti.com

Austria

PAPER TESTING INSTRUMENTS GMBH Hauptstrasse 41a (im BDZ) 4663 Laakirchen Tel.: +43 7613 90607-0 office@at.frank-pti.com